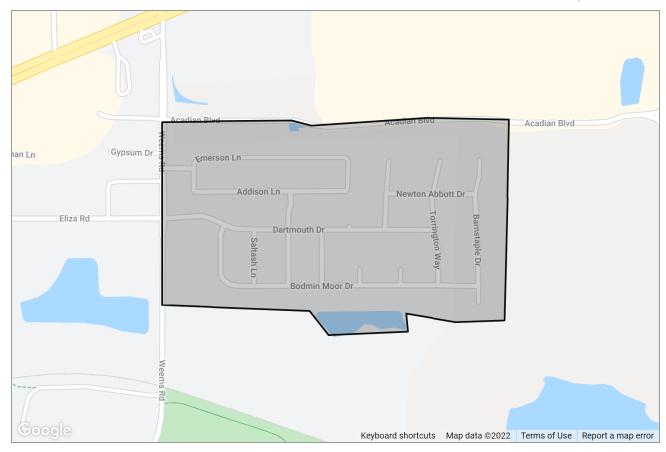


COMMERCIAL TRADE AREA REPORT

# Weems Plantation in Tallahassee, FL





Presented by

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### Criteria Used for Analysis

Income:

Median Household Income

\$63,734

Age: Median Age 42.4

Population Stats: **Total Population 465** 

Segmentation:
1st Dominant Segment
In Style

### **Consumer Segmentation**

Life Mode

What are the people like that live in this area?

GenXurban

 $\operatorname{Gen} X$  in middle age; families with fewer kids and a

mortgage

Urbanization

Where do people like this usually live?

Metro Cities Affordable city life, including smaller metros, satellite cities

Top Tapestry Segments	In Style
% of Households	192 (100.0%)
Lifestyle Group	GenXurban
Urbanization Group	Metro Cities
Residence Type	Single Family
Household Type	Married Couples Without Kids
Average Household Size	2.33
Median Age	41.1
Diversity Index	36.9
Median Household Income	\$66,000
Median Net Worth	\$128,000
Median Home Value	\$214,000
Homeownership	68.8 %
Employment	Professional or Management
Education	College Degree
Preferred Activities	Support arts, concerts, theaters, museums . Use coupons, mobile coupons
Financial	Hold retirement savings, insurance policies
Media	Carry, use smartphones
Vehicle	Own late-model SUVs or trucks





## About this segment

In Style

Thisisthe

#1

dominant segment for this area

In this area

100.0%

of households fall into this segment

In the United States

2.2%

of households fall into this segment

### An overview of who makes up this segment across the United States

#### Who We Are

In Style denizens embrace an urbane lifestyle that includes support of the arts, travel and extensive reading. They are connected and make full use of the advantages of mobile devices. Professional couples or single households without children, they have the time to focus on their homes and their interests. The population is slightly older and already planning for their retirement.

#### Our Neighborhood

- City dwellers of large metropolitan areas.
- Married couples, primarily with no children or single households; average household size at 2.33.
- Home ownership average at 69%; more than half, 51%, mortgaged.
- Primarily single-family homes, in older neighborhoods (built before 1980), with a mix of town homes and smaller (5-19 units) apartment buildings.
- Median home value at \$213,500.
- Vacant housing units at 8.8%.

#### Socioeconomic Traits

- College educated: 46% are graduates; 75% with some college education.
- Low unemployment is at 5.6%; higher labor force participation rate is at 68% with proportionately more two-worker households.
- Median household income of \$65,600 reveals an affluent market with income supplemented by investments and a substantial net worth.
- Connected and knowledgeable, they carry smartphones and use many of the features.
- Attentive to price, they use coupons, especially mobile coupons.

#### Market Profile

- Partial to late model SUVs or trucks.
- Homes integral part of their style; invest in home remodeling/maintenance, DIY or contractors; housekeeping hired.
- Prefer organic foods, including growing their own vegetables.
- Financially active, from a variety of investments to home equity lines of credit.
- Meticulous planners, both well insured and well invested in retirement savings.
- Generous with support of various charities and causes.
- Actively support the arts, theater, concerts and museums.

The demographic segmentation shown here can help you understand the lifestyles and life stages of consumers in a market. Data provider Esri classifies U.S. residential neighborhoods into 67 unique market segments based on socioeconomic and demographic characteristics. Data Source: Esri 2020. Update Frequency: Annually.







### Weems Plantation in Tallahassee, FL: Population Comparison

### **Total Population**

This chart shows the total population in an area, compared with other geographies

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

2020

2025 (Projected)



### Population Density

This chart shows the number of people per square mile in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

2020

2025 (Projected)



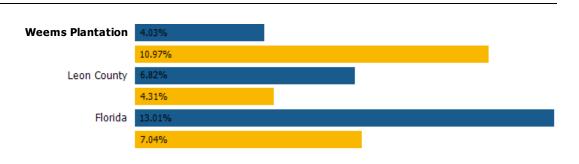
### Population Change Since 2010

This chart shows the percentage change in area's population from 2010 to 2020, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020

Update Frequency: Annually

2020 2025 (Projected)



### **Total Daytime Population**

This chart shows the number of people who are present in an area during normal business hours, including workers, and compares that population to other geographies. Daytime population is in contrast to the "resident" population present during evening and nighttime hours.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

Weems Plantation







### Trade Area Report

### **Daytime Population Density**

This chart shows the number people who are present in an area during normal business hours, including workers, per square mile in an area, compared with other geographies. Daytime population is in contrast to the "resident" population present during evening and nighttime hours.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

Weems Plantation



### Average Household Size

This chart shows the average household size in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

2020

2025 (Projected)



## Population Living in Family Households

This chart shows the percentage of an area's population that lives in a household with one or more individuals related by birth, marriage or adoption, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020

Update Frequency: Annually

2020

2025 (Projected)



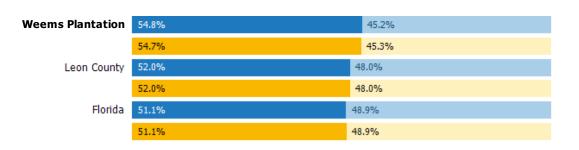
#### Female / Male Ratio

This chart shows the ratio of females to males in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

Women 2020

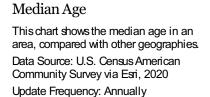
Men 2020
Women 2025 (Projected)
Men 2025 (Projected)







## Weems Plantation in Tallahassee, FL: Age Comparison



2020 2025 (Projected)

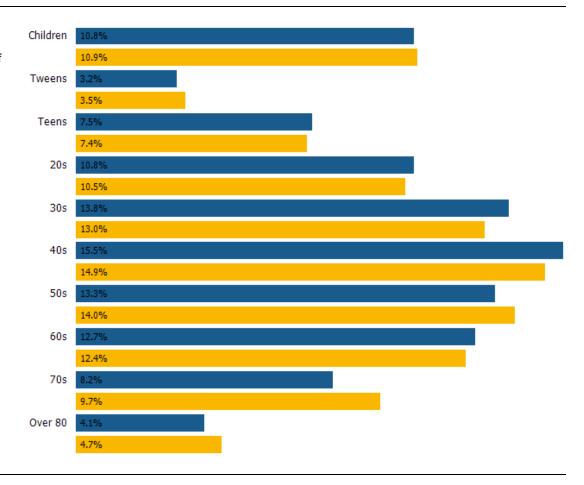


### Population by Age

This chart breaks down the population of an area by age group.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

2020 2025 (Projected)

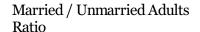








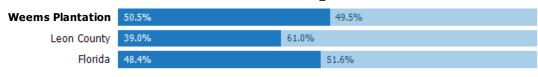
### Weems Plantation in Tallahassee, FL: Marital Status Comparison



This chart shows the ratio of married to unmarried adults in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

Married Unmarried



#### Married

This chart shows the number of people in an area who are married, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually



#### **Never Married**

This chart shows the number of people in an area who have never been married, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually



#### Widowed

This chart shows the number of people in an area who are widowed, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually



#### Divorced

This chart shows the number of people in an area who are divorced, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

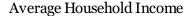








### Weems Plantation in Tallahassee, FL: Economic Comparison



This chart shows the average household income in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

2020

2025 (Projected)



### Median Household Income

This chart shows the median household income in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

2020

2025 (Projected)



### Per Capita Income

This chart shows per capita income in an area, compared with other geographies.

Data Source: U.S. Census American
Community Survey via Esri, 2020

Update Frequency: Annually

2020

2025 (Projected)

Weems Plantation	\$32,318
	\$35,836
Leon County	\$31,148
	\$35,677
Florida	\$30,650
	\$34,957

### Average Disposable Income

This chart shows the average disposable income in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually Weems Plantation \$63,152

Leon County Florida

Florida \$62,057





### Trade Area Report

### **Unemployment Rate**

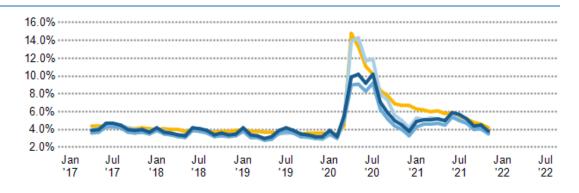
This chart shows the unemployment trend in an area, compared with other geographies.

Data Source: Bureau of Labor Statistics via 3DL

Update Frequency: Monthly



USA

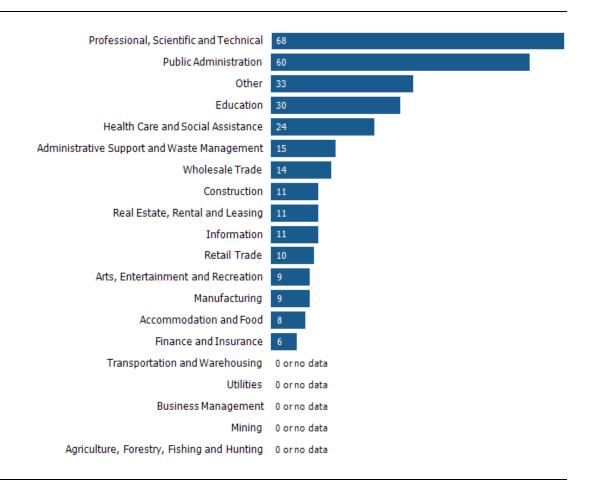


## Employment Count by Industry

This chart shows industries in an area and the number of people employed in each category.

Data Source: Bureau of Labor Statistics via Esi, 2020

Update Frequency: Annually









### Weems Plantation in Tallahassee, FL: Education Comparison

### Less than 9th Grade

This chart shows the percentage of people in an area who have less than a ninth grade education, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

**Weems Plantation** 

Leon County 1.8%

Florida

### Some High School

This chart shows the percentage of people in an area whose highest educational achievement is some high school, without graduating or passing a high school GED test, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

Weems Plantation 0.0%

Leon County

Florida 6.6%

4.2%

### High School GED

This chart shows the percentage of people in an area whose highest educational achievement is passing a high school GED test, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

Weems Plantation 0.9%

Leon County

Florida 4.1%

### High School Graduate

This chart shows the percentage of people in an area whose highest educational achievement is high school. compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

Weems Plantation 7.3%

Leon County

Florida 24.6%

### Some College

This chart shows the percentage of people in an area whose highest educational achievement is some college, without receiving a degree, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

Weems Plantation 16.4%

Florida

Leon County







### Trade Area Report

### Associate Degree

This chart shows the percentage of people in an area whose highest educational achievement is an associate degree, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually



### Bachelor's Degree

This chart shows the percentage of people in an area whose highest educational achievement is a bachelor's degree, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually



### **Grad/Professional Degree**

This chart shows the percentage of people in an area whose highest educational achievement is a graduate or professional degree, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually







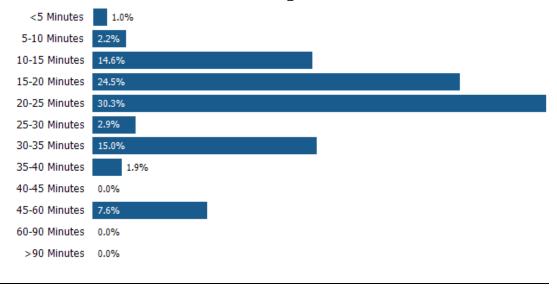
### Weems Plantation in Tallahassee, FL: Commute Comparison

### Average Commute Time

This chart shows average commute times to work, in minutes, by percentage of an area's population.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

Weems Plantation



### How People Get to Work

This chart shows the types of transportation that residents of the area you searched use for their commute, by percentage of an area's population.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

Weems Plantation

Drive Alone 97.1%

Carpool 2.9%

Work at Home 1.3%







### Weems Plantation in Tallahassee, FL: Home Value Comparison

#### Median Estimated Home Value

This chart displays property estimates for an area and a subject property, where one has been selected. Estimated home values are generated by a valuation model and are not formal appraisals.

Data Source: Valuation calculations based on public records and MLS sources where licensed

Update Frequency: Monthly

 Weems Plantation
 \$255,350

 Leon County
 \$253,250

 Florida
 \$344,180

#### 12 mo. Change in Median Estimated Home Value

This chart shows the 12-month change in the estimated value of all homes in this area, the county and the state. Estimated home values are generated by a valuation model and are not formal appraisals.

Data Source: Valuation calculations based on public records and MLS sources

where licensed

Update Frequency: Monthly

Weems Plantation

+15.5%

Leon County

+10.7%

Florida

+23.9%

#### **Median Listing Price**

This chart displays the median listing price for homes in this area, the county and the state.

Data Source: On- and off-market listings sources

Update Frequency: Monthly

Weems Plantation

\$284,900

Leon County

\$275,000

Florida

ida \$364,900

### 12 mo. Change in Median Listing Price

This chart displays the 12-month change in the median listing price of homes in this area, and compares it to the county and state.

Data Source: On- and off-market listings sources

Update Frequency: Monthly

Weems Plantation

+16,909.0%

Leon County

+12.2%

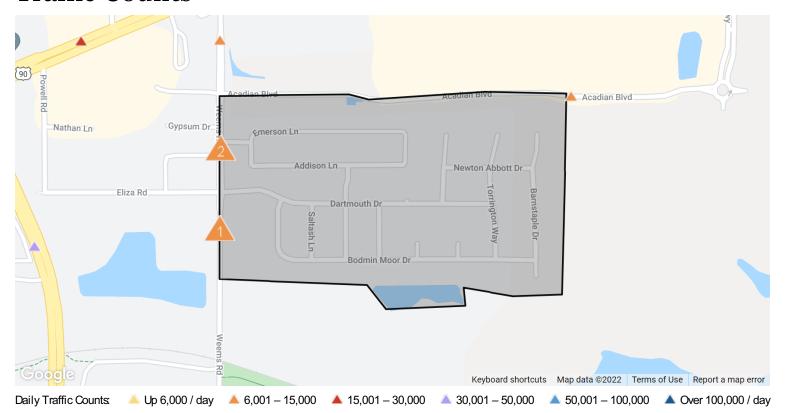
Florida +21.1%

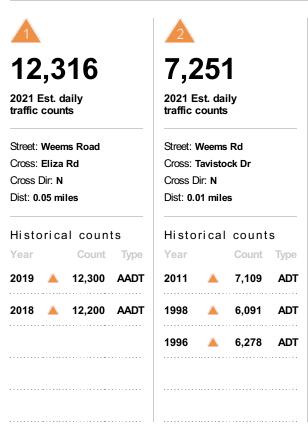






## **Traffic Counts**





NOTE: Daily Traffic Counts are a mixture of actual and Estimates (\*)







### **About RPR** (Realtors Property Resource)

- Realtors Property Resource® is a wholly owned subsidiary of the National Association REALTORS®.
- RPR offers comprehensive data including a nationwide database of 164 million properties – as well as powerful analytics and dynamic reports exclusively for members of the NAR.
- RPR's focus is giving residential and commercial real estate practitioners, brokers, and MLS and Association staff the tools they need to serve their clients.
- This report has been provided to you by a member of the NAR.



### About RPR's Data

RPR generates and compiles real estate and other data from a vast array of sources. The data contained in your report includes some or all of the following:

- **Listing data** from our partner MLSs and CIEs, and related calculations, like estimated value for a property or median sales price for a local market.
- Public records data including tax, assessment, and deed information.
   Foreclosure and distressed data from public records.
- Market conditions and forecasts based on listing and public records data.
- Census and employment data from the U.S. Census and the U.S. Bureau of Labor Statistics.
- Demographics and trends data from Esri. The data in commercial and economic reports includes Tapestry Segmentation, which classifies U.S. residential neighborhoods into unique market segments based on socioeconomic and demographic characteristics.
- Business data including consumer expenditures, commercial market potential, retail marketplace, SIC and NAICS business information, and banking potential data from Esri.
- School data and reviews from Niche.
- Specialty data sets such as walkability scores, traffic counts and flood zones.

### **Update Frequency**

- Listings and public records data are updated on a continuous basis.
- Charts and statistics calculated from listing and public records data are refreshed monthly.
- Other data sets range from daily to annual updates.

### Learn more

For more information about RPR, please visit RPR's public website: https://blog.narrpr.com







